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Newcastle Building Society Launches New Mortgage Products Ideal For Those with 10% Deposit

New mortgage products designed specifically to help people with 10% deposit get onto the housing ladder have been launched by Newcastle Building Society.

The deals will be available across the Newcastle's 36 branches and through its Direct Mortgage Operations Centre, where Newcastle's qualified mortgage advisers are on hand to deliver expert advice

The new mortgage range has been set up to help people overcome the difficulties they currently face in gaining a mortgage to purchase property and is particularly ideal for first time buyers.

The products offer a maximum loan-to-value of 90% and include the options of a two-year tracker at 4.60% or a two-year fixed rate at 5.95%.

Demand is expected to be strong for the Newcastle's new mortgage products, especially after analysis from moneyfacts.co.uk has shown that of the current deals on the market only 8% allow a minimum 10% deposit.

The Newcastle has provided this range of products to help place home ownership within reach of many who can build up a reasonable deposit but that still require some certainty of payments.

For these 90% LTV products, the Newcastle allows multiples of up to 3.25 times an individual's annual salary, or three times the joint salary of a couple. These limits are specifically set to support affordability for the loan.

A base rate tracker version is also available at a rate of 4.10% above the Bank of England Base Rate.

Steve Urwin, Senior Sales and Marketing Executive at Newcastle Building Society says: "Conditions in the mortgage market have been very difficult for sometime, and they have had a particular impact on the first time buyer market, where numbers across the UK have fallen year-on-year by around four per cent.

"We know, however, there is still the demand throughout the UK from many people that want to buy their first home. With house prices beginning to recover and a lot of homes remaining affordable to many first-time buyers, we have created these new products to give them the opportunity to get onto the property ladder, while encouraging both responsible borrowing and lending practices.

"The terms and rates we're offering compare extremely favourably with other products currently on the market without demanding the applicant take other products to qualify for the deal."

Both moneysupermarket and Defaqto are showing this product in Best Buy tables and there is a limited amount of funding available. Both products are available for purchases only.

For more information on Newcastle Building Society's range of mortgage products, please call 0845 600 4367 or visit www.newcastle.co.uk

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